



Bundesnetzagentur

Experiences with the redesign of a charging scheme - the new TPS 2018 of DB Netz AG

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PRIME-ENRRB Charging workshop

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www.bundesnetzagentur.de

Agenda



First steps

Course of actions

Action fields

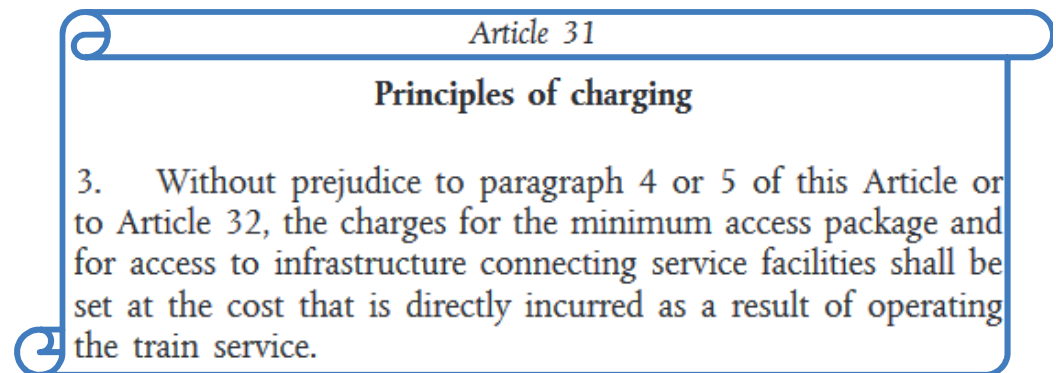
How to cope?

Integration of market players – market consultations

Output: Network statements and price lists



- Why a new track pricing scheme?
 - Adapt the DB Netz AG's track pricing scheme to the demands of the directive 2012/34/EU
 - Common initiative of DB Netz AG and BNetzA
- First meeting in December 2013:
identification of preliminary fields of action that follow article 31(3), article 32(1) and article 31(4),(5) of the directive
- Agreed fields of action and focus:
 - Market segments
 - Optimal competitiveness
 - Direct costs
 - Other charging elements



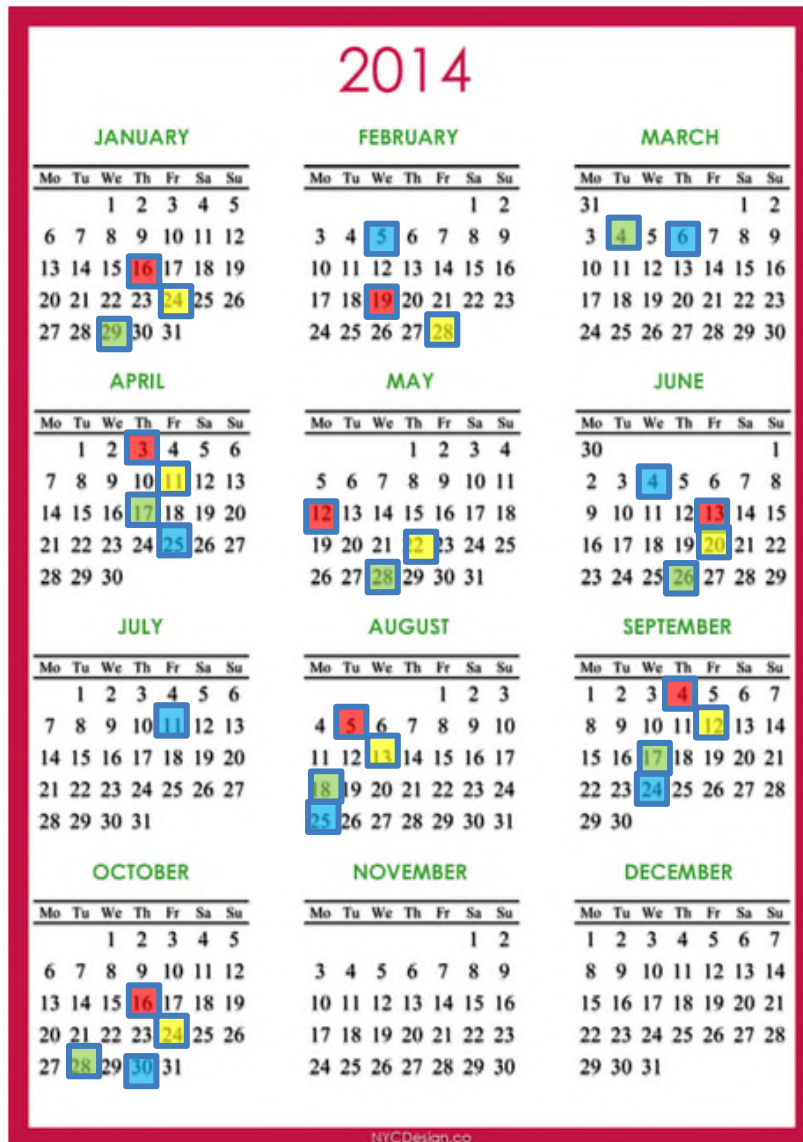


- Agreed fields of action and focus; cooperation and joint meeting DB Netz AG and BNetzA:
 - Market segments:
development of a method to determine and identify single market segments
 - Optimal competitiveness:
determination of how to define the elasticities of the market segments
 - Direct costs:
discussion of the approach of direct costs on the basis of the cost accounting of DB Netz AG
 - Other charging elements:
treatment of topics like discounts, noise-related track access charges and diminution of track access charges due to deferring conditions of the infrastructure



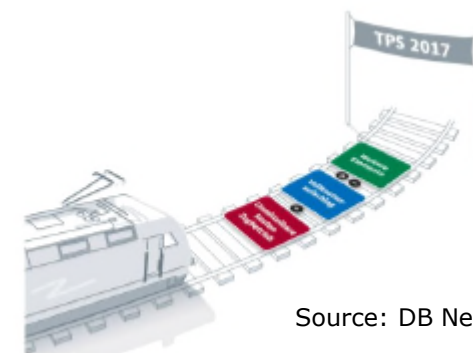
- Kick-off meeting December 2013: determination of priorities, organisation and planning
- Timescale for the meetings in 2014: revolving meetings with 1-2 months time dedicated to the same topic: nearly every week / every two weeks a meeting
- Bilateral refinement of the topics, afterwards consultation of the market to integrate its detailed and reasonable input
- Market consultations with different key aspects
 - 1. round January/Februar 2015
 - 2. round March 2015
 - 3. round June 2015
 - 4. round September 2016
- Notification of the new pricing scheme and the changes in the network statements to BNetzA according the the rail regulation law („normal process“) October 2016, decision 06.02.2017(!)





Time schedule (pre-fixed)

- Market segments
- Optimal competitiveness
- Direct costs
- Other charging elements



Source: DB Netz AG



How to approach the challenge of introducing a new pricing scheme?

- Look into the directive!
- Determine relevant actions fields: identification of four major fields
- Approach to each field individually
 - In the first meetings work on a common comprehension of the legal text and the resulting requirements
 - Later refine approach on a legal and economical basis
 - Identify the points where market input is needed
 - Consult the market
 - Consider changes, views and external requirements



- Define necessary fields of action
- Form teams on each side (if possible different people to share the workload and to have „specialists“ in each team, but also need to have people that have „the overview“)
- Determine persons responsible for each field of action and side – be transparent on this
- Have a detailed and transparent schedule, accessible for everybody
- Agree on a working process and fix the different steps – valid for all fields of action
- Use video and telephone conferences rather than meetings
- Be open to phone calls to clarify „irritations“, smaller questions or how to proceed if the planned time scale cannot be obeyed.



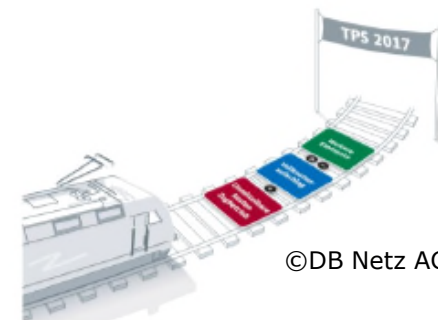
- Agree on a working process:
 - Preparation of meetings: DB Netz AG sent the presentation with their elaborations on the determined topic in advance of the meeting to enable BNetzA to study and elaborate its point of view => detailed preparation of the meetings
 - Meetings: open discussion on issues in question – elaboration process („freestyle“); possibility to talk only BNetzA and only DB Netz AG; repartition of homeworks and points to clarify
 - Follow-up to each meeting: BNetzA internal evaluation
 - Written comments (by official mail) by BNetzA to DB Netz AG after the meetings and respective feedback (written or in the next meeting)
 - Minutes of the meeting, elaborated and amended in exchange
 - Reactions and comments to be discussed in the next common meeting



- At a certain point in time all points were discussed bilaterally: open points could not be adequately followed up, in other points a consensus was reached. To go further external input was needed: the consultation with the market started.
- Four consultation rounds (the following taking up the ideas of the former), led by DB Netz AG with the participation of BNetzA.
- The results of the consultations changed some relevant aspects (see presentation of DB Netz AG)



- 1. consultation January /February 2015 „TPS 2017“
Market segmentation, direct costs, competitiveness.
- 2. consultation March 2015
Feedback, further charging componentes, competitiveness, direct costs.
- 3. consultation June 2015
Feedback, passenger traffic, freight traffic (results, segmentation and competitiveness).
- 4. consultation September 2016 „TPS 2018 and performance regime“
Feedback and update, timescale TPS 2018; wrap up all segments (freight, regional and long-distance passenger traffic), final segmentation, prices (level), performance regime.



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- Network statements and price lists (TPS 2018) have been submitted to BNetzA by DB Netz AG on 07.10.2016.
- The TPS 2018 is now to be evaluated and approved under the new regulation law (ERegG).
- Several hearings have been made by the new ruling chamber (decision taking body) with different focus
- Submission with 4000 pages
- 21 market players enlisted
- Public oral negotiation on 14.11. + 15.11.16
- Decision 06.02.17

The screenshot shows the website of the Bundesnetzagentur (Federal Network Agency). The browser address bar displays <https://www.bundesnetzagentur.de/DE/Service-Funktionen>. The page features a navigation menu with links for 'DIE BUNDESNETZAGENTUR', 'KARRIERE', 'PRESSE', 'NEWSLETTER', 'MEDIATHEK', and 'KONTAKT'. Below this, there are icons for 'DE', 'EN', and social media. A 'Verbraucherservice' icon is also present. The main navigation bar includes 'Elektrizität und Gas', 'Telekommunikation', 'Post', and 'Eisenbahnen'. The breadcrumb trail reads: 'Beschlusskammern > Beschlusskammer 10 > Laufende Verfahren > Entgeltregulierung > BK10-16-0008_E'. The decision title is 'BK10-16-0008_E'. The text below the title reads: 'Einheitliche Informationsstelle Entgeltregulierung Zugang zu Eisenbahnanlagen (Schienenwege)'. A section header is '§ 46 Abs. 1 Eisenbahnregulierungsgesetz (ERegG):'. The final line of text is 'Antrag der DB Netz AG auf Genehmigung der Entgelte und Entgeltgrundsätze für die Netzfahrplanperiode 2017 / 2018'. On the left side, there is a list of 'Beschlusskammer' (Decision Chamber) from 1 to 10.



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Thank you for your attention.

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